

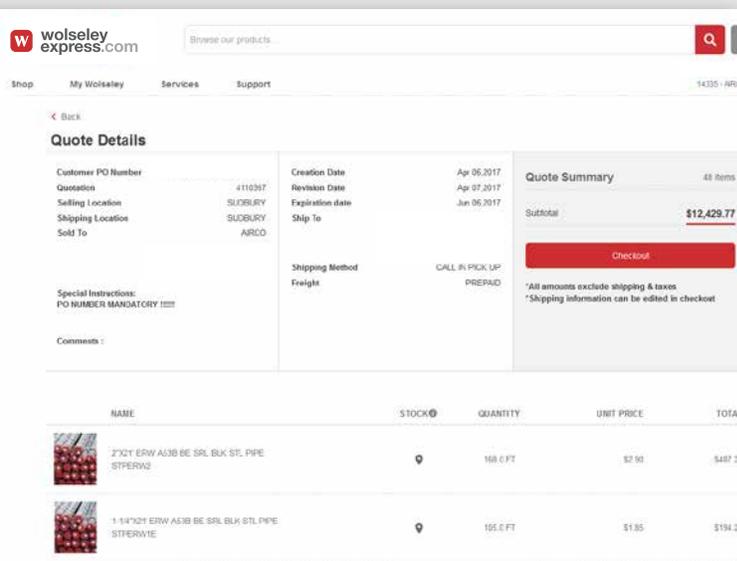
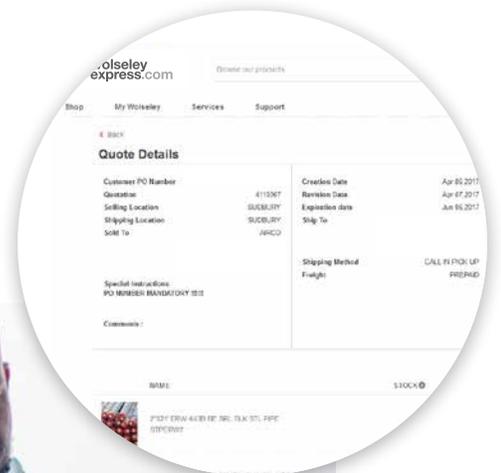
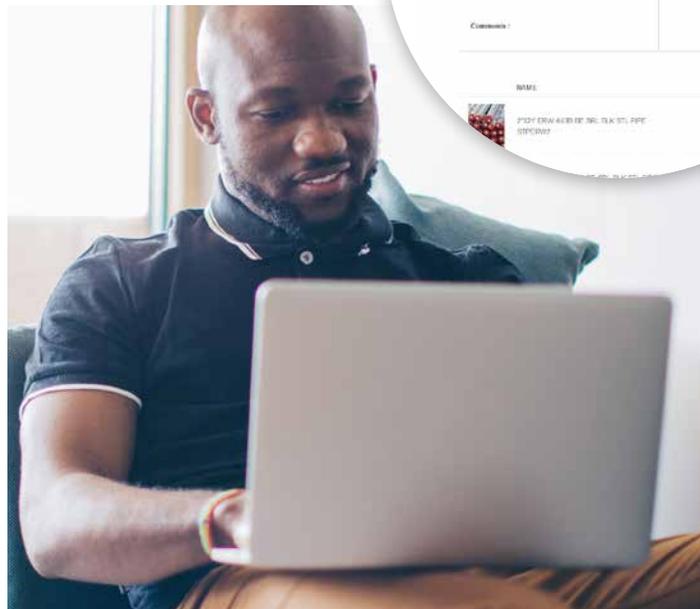
# Web Quotes

## Want a faster & easier way to convert Welseley quotes into immediate orders?

Web Quotes is a feature unique to Welseley Express! You can now receive custom quotations on your desktop or mobile device, review, and then process to an immediate order online.

### Benefits Of Using Web Quotes

- **Save time!** No more product searching, faxing or waiting on the phone
- **Fast** - accept your quotations online and process to an immediate order
- **It's efficient!** All your quotes are stored in one place for easy reference
- **Easy access** to listed and non listed products
- Enjoy the same **competitive pricing** you would receive at the branch
- **Improved order accuracy**
- **Stay organized** - view expired quotes for your reference



### How Do I Get Quotes Online?

1. If you have a Welseley Express account you immediately qualify. Contact your inside or outside sales rep and provide details around your quotation.
2. Your sales rep will enter your quote information into the computer at the branch and submit directly to your Welseley Express account. From there they will contact you by phone or email to confirm the quote has been sent.
3. Retrieve your quote immediately in your 'Web Quotes' page.
4. Review full quote details. If you have any requested changes contact your sales person by phone or email. Changes can be implemented immediately into our system and transmitted directly back to your Web Quotes feature on Welseley Express in real time.
5. Once you are happy with your quote click 'Checkout' to continue with the order process.

## Web Quotes

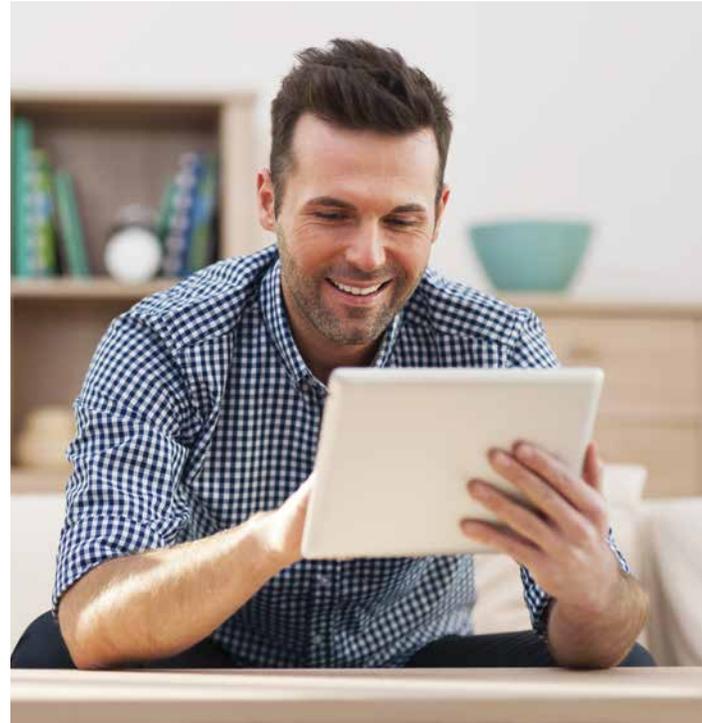
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### What happens next?

Once you have clicked 'Checkout' you will continue to the Order Info screen to enter your order details including Required Date, PO Number and Shipping information.

Within minutes you will get a confirmation email that the quote has been converted to an order with shipping and delivery instructions confirmed.

Did you know you can also request a required date to deliver months ahead of your project? Ask your sales rep for more details.



### F.A.Q.'s

#### Pick up or Delivery

You can choose to have the order delivered to the shipping address in the quote, or pick up at a specified location established when the quote is put together with the sales rep.

#### How long are the quotes valid?

Web Quotes are valid for 30 days and will remain on the 'Active Quotes' tab until they expire. After 30 days expired quotes can be accessed in the 'Expired Quotes' tab.